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Alison K. Hurley, State Bar No. 234042
   ahurley@bremerwhyte.com
   Tiffany L. Bacon, State Bar No. 292426
   tbacon@bremerwhyte.com
   BREMER WHYTE BROWN & O'MEARA LLP 20320 S.W. Birch Street
   Second Floor
    Newport Beach, California 92660
   Telephone: (949) 221-1000
   Facsimile: (949) 221-1001
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   Attorneys for Defendants, FRANK FERRARA and CHARLIE FERRARA
                       UNITED STATES DISTRICT COURT
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          CENTRAL DISTRICT OF CALIFORNIA, WESTERN DIVISION
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   CORY SPENCER, an individual; DIANA
                                             Case No. 2:16-cv-2129
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   MILENA REED, an individual; and
   COASTAL PROTECTION RANGERS,
                                             Judge: Hon. S. James Otero
   INC., a California non-profit public
                                                     Courtroom 10C
                                             Dept:
   benefit corporation,
13
                                             Magistrate Judge:
Hon. Rozella A. Oliver
               Plaintiff,
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                                             OPPOSITION TO PLAINTIFFS'
15
         VS.
                                             MOTION FOR MONETARY
                                             SANCTIONS AGAINST CHARLIE
   LUNADA BAY BOYS; THE
                                             FERRARA, FRANK FERRARA
AND THIER COUNSEL OF
   INDIVIDUAL MEMBERS OF THE
   LUNADA BAY BOYS, including but not
17
                                             RECORD BREMER WHYTE
   limited to SANG LEE, BRANT
   BLAKEMAN, ALAN JOHNSTON AKA
JALIAN JOHNSTON, MICHAEL RAE
                                             BROWN & O'MEARA
18
                                             Date: August 23, 2017
   PAPAYANS, ANGELO FERRARA,
                                             Time: 10:00 a.m.
   FRANK FERRARA, CHARLIE
                                             Dept: Courtroom F
   FERRARA; CITY OF PALOS VERDES
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   ESTATES; CHIEF OF POLICE JEFF
                                             Complaint Filed:
   KEPLEY, in his representative capacity;
                                                              March 29, 2016
21
                                                               November 7, 2017
                                             Trial Date:
   and DOES 1-10,
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               Defendants.
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          Defendants, Frank Ferrara and Charlie Ferrara, and their counsel of record,
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   Bremer Whyte Brown & O'Meara, LLP hereby submit their Memorandum of Points
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   and Authorities in support of their Opposition to Plaintiffs, Cory Spencer, Diana
   Milena Reed and Coastal Protections Ranger, Inc.'s ("Plaintiffs"), Motion for
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BREMER WHYTE BROWN & O'MEARA LLP 20320 S W. BIRCH STREET SECOND FLOOR NEWPORT BCH, CA 92860 (949) 221-1000

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Monetary Sanctions Against Charlie Ferrara, Frank Ferrara and Their Counsel of Record Bremer Whyte Brown & O'Meara ("Motion").

### **MEMORANDUM OF POINTS AND AUTHORITIES**

#### 1. INTRODUCTION

In their Motion for Monetary Sanctions against Charlie Ferrara, Frank Ferrara (collectively "the Ferraras") and their counsel, Bremer Whyte Brown & O'Meara, LLP ("BWBO"), Plaintiffs appear to make the outlandish claim they expended nearly seventy hours of attorney time drafting a few brief emails and attending three conference calls with Magistrate Judge Oliver in efforts to compel the Ferraras to produce cellular phone records requested in discovery. In fact, a review of Plaintiffs' billing records demonstrates that Plaintiffs spent only a fraction of the 66.1 hours actually pursuing any production from the Ferraras (21.7 hours), while more than 2/3, a full 44.4 hours, of the sanctions requested relate solely to time allegedly spent preparing and drafting the instant motion – although that time is in and of itself grossly excessive. As set forth further herein, the amount of fees Plaintiffs claim they expended were neither reasonable nor necessary under the circumstances.

Notably, at no time prior to submitting their Motion for Sanctions did Plaintiffs' counsel attempt to meet and confer with BWBO to request reimbursement for attorney time spent pursuing discovery from the Ferraras. Given the discussions on the record during the most recent hearing, BWBO would have been willing and agreeable to discussing this issue with Plaintiffs had they met and conferred before spending more than a week's worth of attorney time drafting a sanctions motion. With regard to the work Plaintiff actually performed in pursuit of discovery from the Ferraras, BWBO has engaged in the very same meet and confer process since April of 2017 and expended only 5.5 hours for the very same work, a fraction of the time incurred by Plaintiffs.

From a substantive standpoint, Plaintiffs are forced to admit the voluminous record in this case is devoid of a single document suggesting the Ferraras' cell phone

records contain anything relevant to Plaintiffs' claims. Frank Ferrara has testified to texting with Defendant Sang Lee about a car between March and July of 2016, and Defendant Sang Lee testified he has had no communications with the Ferraras about Lunada Bay that would be supportive of Plaintiffs' claims. (Bacon Decl., Exs. A through C.) Moreover, Charlie Ferrara testified that any communications he had with Defendant Lee prior to March of 2016 would have involved discussions pertaining to available work. (Bacon Decl., Ex. C.) This testimony is literally the only evidence of any telephonic or electronic communication between the Ferraras and Defendant Sang Lee. Plaintiffs are thus forced to admit their suspicion that pre-February 2016 cell phone records *might* contain *relevant* information is pure speculation. Now that Plaintiffs have all of the cell phone records in the Ferraras' possession, custody and control, the absence of incriminating information has been confirmed.

Plaintiffs' entire Motion turns on their pursuit of four years' worth of the Ferraras' cell phone records, as well as Electronically Stored Information ("ESI") from the cell phones requested for the first time just last month. The Ferraras turned over what they were able to locate, and BWBO gathered and delivered the cell phone ESI within days of its extraction. As Plaintiffs have never subpoenaed the Ferraras cell phone service providers to obtain archived information the Ferraras are no longer able to access on their own, it is clear Plaintiffs' intent is not to uncover the truth regarding the timing and content of their communications, but rather to muddy the waters and create enough of an issue to keep the Ferraras in the case despite overwhelming evidence they were never involved in any of the alleged tortious activity.

To characterize four year old text messages as "critical (and likely incriminating) evidence" supporting Plaintiffs' claims without any evidence of the same is unbelievably reckless of Plaintiffs. The record demonstrates a total absence of any factual support for Plaintiffs' claims against the Ferraras. It has also now

been conclusively demonstrated that Plaintiffs have in their possession evidence exculpating Charlie Ferrara from any liability to Plaintiffs in this case – evidence capable of supporting an abuse of process claim against Plaintiffs and their counsel once judgment is entered in Charlie Ferrara's favor at the conclusion of this case.

Simply put, Plaintiffs have not and cannot justify an award of more than \$30,000.00 in sanctions for 66 hours of work under the circumstances. For this, and all of the reasons above and as set forth herein, Plaintiffs' Motion for Monetary Sanctions must be denied.

### 2. STATEMENT OF FACTS

#### 2.1 <u>Defendants' Counsels' Meet-and-Confer Correspondences with</u> Plaintiffs' Counsel

Counsel for the Ferraras, Alison Hurley, Esq. and Tiffany Bacon, Esq., filed Notices of Appearance in this matter on March 29, 2017. (Docket Nos. 236 and 237.) On April 14, 2017, the Ferraras' counsel received their first email from Plaintiffs' counsel demanding a call with Magistrate Judge Oliver, without a prior letter or call to informally address Plaintiffs' discovery issues. (Bacon Decl., ¶ 2.) After exchanging brief email communications on April 17, 2017, BWBO met and conferred with Plaintiffs' counsel telephonically on April 21, 2017 for the first time regarding the discovery issues. (Bacon Decl., ¶ 3.) On April 26, 2017, BWBO sent an email to Plaintiffs' counsel with a brief summary of the discussion during the telephonic meet and confer, and Plaintiffs' counsel responded on May 1, 2017. (Bacon Decl., ¶ 4.)

In the midst of meeting and conferring on the Ferraras' responses to Plaintiffs' document requests, Plaintiffs served six additional sets of discovery on the Ferraras, on June 2, 2017 and June 8, 2017. (Bacon Decl., ¶ 5.) Plaintiffs' counsel sent a letter on June 27, 2017 demanding a telephonic hearing with Magistrate Judge Oliver. (Bacon Decl., ¶ 6.) Such demand was unreasonable and premature under the circumstances given the Ferraras never indicated their unwillingness to produce

responsive information to Plaintiffs' requests and had otherwise indicated efforts made to produce the responsive information. In fact, the communications exchanged between counsel evidence the fact that efforts were being made to obtain responsive documents. (Wolff Decl., Exs. 11, 14, 17, and 21.) On or about July 3, 2017, Plaintiffs' counsel and counsel for the Ferraras had another informal, telephonic meet and confer, wherein Plaintiffs' counsel, for the first time, requested the Ferraras conduct a full extraction of cellular phone data, which had not been specifically requested in any of Plaintiffs' discovery requests. (Bacon Decl., ¶ 7.) Plaintiffs were informed during this brief meet and confer that the Ferraras were making diligent efforts to obtain cellular phone records from their provider, and that they would 10 make efforts to extract their cellular phone data in order to produce responsive 11 | documents to Plaintiffs' requests. (Bacon Decl., ¶ 8.) Knowing BWBO would not 12 be available to further meet and confer regarding written discovery the day it was 13 defending Frank Ferrara's deposition, Plaintiffs' counsel sent an email the same day, 14 July 10, 2017, demanding a telephonic hearing with Magistrate Judge Oliver. For 15 obvious reasons. BWBO was unable to respond to that email until after Frank 16 Ferrara's deposition concluded, wherein BWBO expressed to Plaintiffs' counsel that 17 l the Ferraras never expressed any unwillingness to produce documents but instead 18 have made efforts to obtain the requested records from their cell phone provider with 19 no success. (Bacon Decl., ¶ 9.) 20

# 2.2 The July 13, 2017 Telephonic Hearing and Counsels' Further Meetand Confer Correspondences

After the telephonic hearing with Magistrate Judge Oliver on July 13, 2017, the Ferraras were ordered "to produce responsive documents from the cell phone imaging and responsive cell phone bills and records" within four days, by July 17, 2017, and only ten days after Plaintiffs' counsel made her first request that the Ferraras conduct a full scale extraction of ESI data from their cell phones. (Bacon Decl, ¶ 11; see Docket No. 267.) While the short timeframe rendered compliance

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very difficult, the Ferraras made their best efforts at compliance. On July 17, 2017, in accordance with the Court's order, the Ferraras produced responsive documents from the cell phone imaging and responsive cell phone bills and records. (Bacon Decl., ¶¶ 12-13.)

Of import, however, is the fact the Ferraras could not complete the extraction of data from their cell phones until July 16, 2017, which resulted in approximately 3,200 pages of documents, the majority of which had to be vetted for actual responsive information to Plaintiffs' document requests. (Bacon Decl., ¶ 12.) While Plaintiffs take the position the entire extraction report should have been turned over immediately, the ESI unquestionably included information totally irrelevant to this matter and not responsive to the subject requests – e.g. inspirational texts and bible verses sent by the Ferraras and personal, intimate conversations between the Ferraras and their close family members, including their spouses. (Bacon Decl., ¶ 12.) On July 17, 2017, the Ferraras *in good faith* produced 1,200 pages of vetted, responsive documents from cell phone imaging and responsive cell phone bills as part of a rolling production. 1,200 pages was the total amount of pages BWBO had been able to review as of the production date given that the ESI extraction was completed only the day before. (Bacon Decl., ¶ 13.)

On July 18, 2017, Plaintiffs' counsel sent a short, one-page letter to BWBO indicating the production was improperly redacted.<sup>2</sup> (Bacon Decl., ¶ 14.) BWBO

BREMER WHYTE BROWN &
O'MEARA LLP
20320 S.W. BIRCH STREET
SECOND FLOOR
NEWPORT BCH, CA 92660
(949) 221-1000

<sup>&</sup>lt;sup>1</sup> BWBO made all efforts possible to produce responsive documents to Plaintiffs as soon as possible. Rather than consume time in an effort to seek *ex parte* relief for an extension of time to produce *all* responsive documents, efforts were expended to provide as much responsive information as readily available on July 17, 2017in accordance with the Court's July 13, 2017 Order.

<sup>&</sup>lt;sup>2</sup> Plaintiffs complain of the redactions made to the cell phone imaging records produced, asserting that no privilege log was provided. The information contained personal, sometimes intimate, messages between family members (including spouses), completely irrelevant to this lawsuit and not responsive to Plaintiffs' subject discovery. If the Court is not inclined to agree with the Ferraras regarding the redactions, the Ferraras are amenable to producing the Court with both extraction reports for the Court's in camera review.

responded immediately and explained the redactions were made in order ensure production of only responsive information to Plaintiffs' requests, in compliance with the Order of this Court rather than a bad faith "document dump" of hundreds of irrelevant items. (Bacon Decl., ¶ 15.) Despite BWBO resolving this issue by informing Plaintiffs' counsel of the above, and that the remaining responsive documents would be produced as expeditiously as possible, Plaintiffs demanded an additional telephonic hearing with Magistrate Judge Oliver. This conference proceeded on July 26, 2017 pursuant to the Court's availability. (Bacon Decl., ¶ 15.) BWBO informed the Court at the July 26, 2017 hearing that all remaining responsive information would be produced to Plaintiffs' counsel as quickly as possible (that Charlie's Ferrara's extraction report would be produced the same day), and the Court made no further order regarding the Ferraras' production, only setting the briefing schedule on this Motion. (See Wolff Decl., Ex. 23.) By July 27, 2017, the Ferraras had produced all documents within their possession responsive to Plaintiffs' discovery requests in accord with the Court's Order of July 13, 2017. (Bacon Decl., ¶ 17.)

While the Ferraras readily admit the conclusion of their document production occurred after the July 17, 2017 production date Ordered on July 13, 2017, it is indisputable that the production *was* completed soon thereafter, and Plaintiffs had the vast majority of the information requested from the Ferraras well in advance of the summary judgment opposition filing deadline. (Bacon Decl., ¶ 17.)

The Defendants' slight delay in completing their rolling production of ESI in no way justifies an Order requiring them to reimburse Plaintiffs for 44 hours spent drafting the instant sanctions motion, which is clearly a means to an end in and of itself, rather than a good faith effort to recover sums actually spent pursuing discovery from Defendants. Tellingly, at no time did Plaintiffs' counsel contact BWBO to discuss the potential for reimbursement of the attorneys' fees they incurred in pursuit of the Ferraras' responsive documents. (Bacon Decl., ¶ 18.)

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## 2.3 Defendant Sang Lee Testified His Text and Phone Communications With the Defendants Are Irrelevant to Plaintiffs' Claims

No documents produced by the Ferraras in this action provide any information supportive of Plaintiffs' claims. Plaintiffs continue to rely on a speculative assumption that the purportedly "missing" communications between Defendant Sang Lee and the Ferraras, as shown in Defendant Lee's privilege log, are potentially relevant and supportive of Plaintiffs' claims. However, Defendant Sang Lee was deposed in this matter on May 31, 2017. Defendant Lee was directly asked at his deposition if he ever had any communications with the Ferraras regarding Lunada Bay:

- "Q: And you also testified that [Frank Ferrara] has never told you to behave in any certain way when it comes to actions at Lunada Bay?
- A: Absolutely not, yeah.
- Q: Have you ever had any communications with Frank Ferrara about preventing persons from visiting Lunada Bay?
- A: Absolutely not.
- Q: What about preventing persons from surfing at Lunada Bay?
- A: Absolutely not.
- Q: Have you ever had any communications with Charlie Ferrara about preventing any person from surfing at Lunada Bay?
- A: Absolutely not.
- Q: Have you ever had any communications with Charlie Ferrara about preventing persons from visiting Lunada Bay?
- A: Absolutely not.
- Q: Have you ever witnesses Charlie Ferrara ever attempt to prevent somebody from visiting Lunada Bay?
- A: Absolutely not.
- Q: And what about surfing at Lunada Bay?
- A: Absolutely not.
- Q: Have you ever witnesses Frank ever try to attempt to prevent anybody from surfing at Lunada Bay?

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1 A: Absolutely not. 2 O: What about visiting Lunada Bay? 3 A: Absolutely not." (Bacon Decl., Ex. A, Lee Dep. at 294:20-295:25) 4 From the tenor of the papers submitted by Plaintiffs supporting this motion, 5 one would get the impression they have at least some evidence that the Ferraras at one time had some communication with another Defendant potentially supportive of Plaintiffs' claims. However, Plaintiffs must (and implicitly do) admit *the record is* completely devoid of any support for their contention that the Ferraras ever interacted with any Defendant in a manner supportive of Plaintiffs' claims. 10 Defendant Sang Lee has not had any communications with the Ferraras that would be 11 supportive of Plaintiffs' claims. The Ferraras' testimony confirms the same, and no 12 other evidence of any relevant communications with any defendant exists. The 13 alleged "missing" communications between Defendant Lee and the Ferraras are 14 irrelevant and will not support Plaintiffs' claims. 15 Defendants, Frank Ferrara and Charlie Ferrara Testified their 2.4 16 Communications With Defendant Sang Lee Are Irrelevant to Plaintiffs' Claims 17 Frank Ferrara and Charlie Ferrara were both asked during their depositions 18 about their communications with the co-defendants. Frank Ferrara was specifically 19 asked about his communications with Defendant Sang Lee: 20 "Q: Let's talk about the first one which I'm going to represent to 21 you from Sang's phone records that there was a conversation with you and a lot of people, actually, on 22 March 30th, right around that time frame. Do you remember what you talked about? 23 A: I think that we just talked a little bit about the case a little bit, 24 but I don't remember exactly what we said to each other. 25 O: And have you ever spoken with Sang before that - -26 A: Yes. 27 Q: -- by telephone? 28

N.					
1 2	A: Yeah. We've talked and texted. I tried to help his mom out and buy a car for them. Actually, from them, I was buying a car from them.				
3	Q: And do you recall having another conversation with him in July, just on the phone?				
4 5	A: I believe we did because he was asking me if I had been served or not. And I said that I wasn't served.				
6	Q: Anything else that you guys?				
7	A: No.				
8	Q: Other than Sang Lee, what other Defendants have you discussed the lawsuit with?				
9	A: None." (Bacon Decl., Ex. B, F. Ferrara Dep. at 275:20- 276:21)				
11	Charlie Ferrara also testified about his communications with Defendant Sang				
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14	A: No.				
15	Q: Have you ever texted or called him?				
16 17	A: Yes. I used to work with him like a few years ago. We would do some he's a roofer. And he has some work for me. So, I worked with him so.				
18	Q: Do you recall approximately the dates that you worked with him?				
19	A: The years probably, let me think, um, probably 2013 well,				
20	no, no, it's before that. So about 2008. And then 2014 a couple little side jobs. That's pretty much it.				
21	Q: It's just working with him kind of sporadically?				
22   23	A: Exactly." (Bacon Decl., Ex. C, C. Ferrara Dep. at 47:25-48:15)				
24	It is apparent from the Ferraras' testimony, and collectively with the testimony				
25	of Defendant Sang Lee, that the purported "missing" communications between				
26	Defendant Sang Lee and the Ferraras that Plaintiffs claim are critical to their case are				
27	actually irrelevant to their claims.				
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2.5 Plaintiffs Misrepresent Charlie Ferrara's Testimony Regarding the Search He Conducted

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While Plaintiffs lead the Court to believe that Charlie Ferrara made no efforts to obtain his cell phone records, his testimony demonstrates this is incorrect. Plaintiffs' counsel, Samantha Wolff, Esq., deposed Charlie Ferrara on July 7, 2017, and Charlie Ferrara testified with the following:

- O: Can you tell me what efforts you've made to locate prior cell phone bills from January of 2013 to the present time?
- A: Um, yeah.
- Q: Have you personally reached out to -
- A: Yes. I try tried to reach out to AT&T and Sprint just one time, but I didn't proceed. I think they were just send you like a booklet and you have to go through . . . My mom tried, yeah. I think she tried too, to get something from AT&T because it's on her account. And the Sprint thing I got nowhere with Sprint.
- Q: And you said that you think that they sent you a booklet; did you receive anything?
- A: Yeah, I'm sorry, I didn't receive anything. I just know from the Sprint because that was my account. It was just kind of getting, they talk to this person, talk to that person, giving me the run around. And AT&T my mom said it was under her name for her account. So, she just said that she couldn't get something. And I did hear somewhere that maybe sending her a booklet or book with every phone call or text, so, but she never got it." (Bacon Decl., Ex. C, C. Ferrara Dep. at 164:13-166:4.)

It is apparent from Charlie Ferrara's testimony that he made efforts, as did his mother, to obtain the requested cell phone bills and records. Despite his efforts, he was unable to secure copies of the requested information from his cell phone providers, and as a result the documents requested were never in Charlie Ferrara's possession, custody or control to produce.<sup>3</sup> The records of cell phone bills prior to

<sup>&</sup>lt;sup>3</sup> It is important to note that Charlie Ferrara also testified that he is not literate with computers. Moreover, he testified at his deposition that he suffered a serious brain injury in 2012, which required him to undergo six months of cognitive therapy. (Bacon Decl., Ex. C, C. Ferrara Dep. at 26:3-17; 46:15-47: 3.)

February 21, 2016 are maintained by a third party, the Ferraras' cell phone provider. While the Ferraras have requested their cell phone billing records on numerous occasions, the provider has failed to produce the records to the Ferraras for distribution to Plaintiffs. Even so, there is no destruction of the third party records because the cell phone service provider is the custodian of its records.

Plaintiffs' counsel made no such inquiry regarding Frank Ferrara's search for records at his deposition, which is made evident by the fact Plaintiffs have cited to no evidence in support of the same.

#### 3. ARGUMENT

### 3.1 This Court Has the Authority to Deny Plaintiffs' Motion

Federal Rule of Civil Procedure 37 provides that the Court's power to award monetary sanctions is discretionary. "As a general rule, the imposition of sanctions for abuse of discovery under Fed. R. Civ. P. 37 is a matter within the discretion of the trial court. A district judge abuses its discretion when it renders an arbitrary, capricious, whimsical, or manifestly unreasonable judgment." (Coletti v. Cudd Pressure Control, 165 F.3d 767, 777 (10th Cir. 1999) (internal citations and quotations omitted).) Plaintiffs acknowledge the Court's discretion to award sanctions in their Motion. Furthermore, "the decision to impose sanctions . . . is uniquely within the province of a district court, . . . any such decision [must be] made with restraint and discretion." (Salovaara v. Eckert, 222 F.3d 19, 27 (2d Cir. 2000).)

Additionally, monetary sanctions should not be issued when a party's "failure was substantially justified or other circumstances make an award of expenses unjust." (Fed. R. Civ. P. 37(b)(2)(C).) As is set forth herein, making an award of sanctions in the amount requested by Plaintiffs would be entirely unjust under the circumstances. Plaintiffs received a full and complete production of all responsive documents within the possession of the Ferraras by July 27, 2017. Additionally, as further set forth herein in section 3.2, Plaintiffs' counsel's billing entries submitted in support of the instant Motion demonstrate the inflation of time spent and the

existence of duplicative tasks, without any effort of counsel to meet and confer on the subject of reimbursement in advance of spending substantial time (44.4 hours) on the Motion itself. It is obvious the ends do not justify the means, and Plaintiffs should not be awarded sanctions for the excessive time spent drafting the instant Motion.

### 3.2 Plaintiffs' Request for Monetary Sanctions in the Form of Attorneys' Fees is Not Reasonable

Federal Rule of Civil Procedure 37(b)(2) authorizes the Court only to impose reasonable expenses, at its discretion. Plaintiffs' counsel's billing records, attached to the Wolff Declaration as Exhibit 24, clearly indicate they spent only 21.7 hours in pursuit of the actual production of documents from the Ferraras. Plaintiffs' confirm in their Motion an entitlement to recover only *reasonable* attorneys' fees, but the \$32,000.00 requested is anything but reasonable.

The majority of the work memorialized in Exhibit 24 is dedicated to the preparation and filing of the instant Motion, a shocking total of 44.4 hours, twice as much as the efforts made by Plaintiffs' counsel meeting and conferring on the Ferraras' production as reflected in counsel's billing entries. Plaintiffs' counsel admits they spent more billable time on their Motion to obtain reimbursement for their attorneys' fees than they actually spent pursuing the discovery.

BWBO by contrast, participating in the same meet and confer conferences and hearings with the Magistrate, incurred approximately 5.5 hours conferring with Plaintiffs' counsel and appearing for telephonic hearings with the Court in Plaintiffs' pursuit of the Ferraras' responsive documents, about a quarter of the time Plaintiffs' counsel's purports to have spent for the very same activity. (Bacon Decl., ¶ 19.) Further detailed review of Plaintiffs' billing entries, as further detailed herein, reveals certain of the entries are duplicative, inflated and/or encompassing communications potentially irrelevant to the meet and confer on the Ferraras' production.

For example, on April 14, 2017, Plaintiffs' counsel sent an email to BWBO, which consisted of two short paragraphs, but Plaintiffs' counsel billed .8 hours for this task. (Wolff Decl., Ex. 24, pg. 1; Bacon Decl., ¶ 2.) On April 21, 2017, Plaintiffs' counsel billed 1.9 hours for a telephonic meet and confer with BWBO. (Wolff Decl., Ex. 24, pg. 1.) This call was slightly over one half hour, and BWBO billed .6 hours for this same telephonic communication. (Bacon Decl., ¶ 3.) On June 27, 2017, Plaintiffs' counsel sent a one-page letter to BWBO demanding the Ferraras' production and requesting availability for a telephonic meet and confer. (Wolff Decl., Ex. 15.) Plaintiffs' counsel billed 2.5 hours for drafting a two paragraph summary of its position on the Ferrara's production and brief request for a telephonic meet and confer. Such required no research or other significant preparation, as no authorities whatsoever are cited therein. On July 3, 2017, Plaintiffs' counsel billed 1.0 hour for a telephonic meet and confer with BWBO that lasted fewer than 15 minutes. (Wolff Decl., Ex. 24, p. 1; Bacon Decl., ¶ 7.) Plaintiffs' records contain a July 10, 2017 entry for 1.9 hours indicating counsel "review[ed] discovery responses from Charlie and Frank Ferrara to identify deficiencies in production responses." (Wolff Decl, Ex. 24, p. 2.) It is puzzling why counsel would continue to review the same responses they had already been discussing with BWBO for nearly seven months. On July 12, 2017, BWBO billed only .3 hours for meeting and conferring with Plaintiffs' counsel; however, Plaintiffs' counsel's billing entry states a billing amount of 2.7 hours for the same communication in addition to preparing for the hearing regarding discovery. (Bacon Decl., ¶ 10; Wolff Decl., Ex. 24, p. 2.) Notably, however, Plaintiffs' counsel again billed 3.4 hours on July 13, 2017 for preparing for and attending the hearing regarding the Ferraras' discovery when the telephonic hearing was a little over one hour. (Wolff Decl., Ex. 24, pg. 2; Bacon Decl., ¶ 11.) On July 18, 2017, Plaintiffs' 26 counsel billed 1.5 hours for the preparation of a one-page letter regarding the Ferraras' production of responsive information.

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Lastly, on July 25, 2017 and July 26, 2017, Plaintiffs' billing reflects a duplicative entry of 1.1 hours in preparing for and attending the hearing with Magistrate Judge Oliver regarding the Ferraras' discovery responses. (Wolff Decl., Ex. 24, p.2.) These examples of overbilling demonstrate the unreasonableness of attorneys' fees claimed in the instant Motion. The remaining billing entries - from August 2, 2017 and onward - involve 6 preparation of Plaintiffs' Motion for Sanctions. The 44.4 hours Plaintiffs' claim to have billed preparing this motion is grossly excessive, more than double the amount of time Plaintiffs' counsel billed for its meet and confer efforts regarding the Ferraras' discovery responses and production. Surprisingly, despite all of the alleged 10 billable time, Plaintiffs' counsel only cites to eight cases and two rules (Fed. R. Civ. 11 P. 37 and Local Rule 83-7) in support of their Motion, when Plaintiffs' counsel's 12 billing entries appear to reflect that Plaintiffs' counsel spent over 13 hours 13 researching in preparation of this Motion. Based on the foregoing examples of 14 Plaintiffs' overstated time entries, Plaintiffs' claimed fees and sanctions request for 15 the pursuit of the Ferraras' production is exceptionally unreasonable. Plaintiffs 16 17 should not be awarded any attorneys' fees in accordance with their inflated billing records. 18 19 Plaintiffs' Motion should be denied or, at the very least, the Court should significantly reduce the attorneys' fees sought by Plaintiffs to coincide with the time 20 spent by BWBO on the Ferraras' discovery matters. To award Plaintiffs otherwise would be entirely unjust under the circumstances. 22 23 /// 24 /// 25 /// 26

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<sup>&</sup>lt;sup>4</sup> Further, there are citation errors within Plaintiffs' Motion.

## 3.3 Plaintiffs' Cannot Demonstrate the Relevance and Prejudice Associated with the Claimed "Destroyed" Evidence

Plaintiffs' motion requests the imposition of a spoliation sanction against the Ferraras despite absolutely no evidence that either Frank Ferrara or Charlie Ferrara destroyed any information relevant to this action. In support thereof, Plaintiffs cite to a case out of the Southern District of New York, which applied the following three-part test regarding requested sanctions for spoliation of evidence: "(1) that the party having control over the evidence had an obligation to preserve it at the time it was destroyed; (2) that the *records were destroyed with a 'culpable state of mind'* and (3) that the destroyed evidence was 'relevant' to the party's claim or defense *such that a reasonable trier of fact could find that it would support that claim or defense*." (Zubulake v. UBS Warburg LLC, 220 F.R.D. 212, 220 (S.D.N.Y. 2003) (emphasis added).) Setting aside the Ferraras' purported duty to preserve relevant information, Plaintiffs cannot demonstrate any culpable mindset by either Ferrara nor "that the destroyed evidence was relevant to the [Plaintiffs' claims] such that a reasonable trier of fact could find that it would support [those] claims." (<u>Id.</u>)

Plaintiffs are required to "demonstrate not only that [the Ferraras] destroyed relevant evidence as that term is ordinarily understood, but also that the destroyed evidence would have been favorable to [Plaintiffs]. This corroboration requirement is even more necessary where the destruction was merely negligent, since in those cases it cannot be inferred from the conduct of the spoliator that the evidence would even have been harmful to him." (Zubulake, 220 F.R.D. at 221.) Plaintiffs' Motion complains of missing records for a total of three days, January 29, 2016, February 5, 2016 and February 13, 2016. However, the communications between Defendant Sang Lee and the Ferraras as provided Defendant Lee's privilege log, which precipitated this entire dispute, do not take place on the foregoing three days, or any time frame near these days.. Defendant Lee's privilege log (Ex. 6 to the Wolff Deci.) and Defendant Lee's entire, unredacted extraction report are on file with the Court as

evidence of the foregoing. This begs the question as to what purported "relevant evidence" Plaintiffs are seeking. Plaintiffs have not submitted any evidence to this Court of any other communications between the Ferraras and any other defendant, during the relevant time periods, that would be supportive of Plaintiffs' claims. Absent this evidence within the thousands of pages of documents produced in this action to date, no such communications between the Ferraras and any other defendant exist. Based thereon, a reasonable trier of fact would not find that the purported "missing" communications would support Plaintiffs' claims.

Moreover, while Plaintiffs suggest in their motion that the cell phone bills covering the listed dates have been destroyed, no evidence of the same exists. The Ferraras have testified to their failed efforts to recover the subject bills and the fact that the bills for the time period in question are not available based on requests by the Ferraras alone. (Bacon Decl., Ex. C, C. Ferrara Dep. at 164:13-166:4) However, this fact does not reasonably lead to the conclusion that the records have therefore been destroyed. It is by the mere passage of time that the Ferraras are unable to access the records through their online portal, but the records are still available through their providers by other means.<sup>5</sup> The only reasonable conclusion available – given that the Ferraras do not control their cell service providers' document retention policies - is that the subject records have not been subpoenaed from the third party providers who hold custody of them. Despite the purported "critical" nature of these records, Plaintiffs have not yet attempted to subpoena them from the Ferraras' provider. In an effort to assuage Plaintiffs' accusations of bad faith and intentional destruction, the Ferraras offer to issue subpoenas to their own cellular service providers for the records as Plaintiffs have inexplicably chosen not to do so.

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<sup>&</sup>lt;sup>5</sup> Upon the understanding that the Ferraras did not know how to access their cell phone billing records online, BWBO obtained permissible access to their online account resulting in the production of the available cell phone records.

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If the Court is inclined to conclude that some intentional spoliation occurred at 1 the hands of the Ferraras, Plaintiffs certainly cannot demonstrate any prejudice they suffered, because the evidence is clear through the testimony of defendants that the sought after communications do not pertain to Lunada Bay. (Apple, Inc. v. Samsung Elecs. Co., 888 F. Supp. 2d 976, 998 (N.D. Cal. 2012.) The Court should choose 5 "the least onerous sanction corresponding to the willfulness of the destructive act and the prejudice suffered by the victim." (Id. at 992.) The lack of relevant information coupled with the lack of prejudice should equate to no award of sanctions. CONCLUSION 9 For the reasons set forth herein, Frank Ferrara, Charlie Ferrara and Bremer 10 Whyte Brown & O'Meara respectfully request this Court deny Plaintiffs' Motion for 11 Monetary Sanctions. 12 BREMER WHYTE BROWN & O'MEARA Dated: August 21, 2017 13 LLP 14 15 By: 16 Alison K. Hurley Tiffany L. Bacon 17 Attorneys for Defendants FRANK FERRARA and CHARLIE 18 **FERRARA** 19 20 21 22 23 24 25 26 27

PROOF OF SERVICE 1 2 I am employed in the County of Orange, State of California. I am over the age of 18 and 3 not a party to the within action. My business address is 20320 S.W. Birch Street, Second Floor, Newport Beach, California 92660. On August 21, 2017, I served the within document(s) described as: 5 OPPOSITION TO PLAINTIFFS' MOTION FOR MONETARY SANCTIONS AGAINST 6 CHARLIE FERRARA, FRANK FERRARA AND THIER COUNSEL OF RECORD BREMER WHYTE BROWN & O'MEARA 7 on the interested parties in this action as stated on the attached mailing list. 8 (BY ELECTRONIC SERVICE) Complying with Code of Civil Procedure § 1010, I caused |X|9 such document(s) to be Electronically Filed and Served through the for the above-entitled case. Upon completion of transmission of said document(s), a filing receipt is issued to the 10 filing party acknowledging receipt, filing and service by 's system. A copy of the filing receipt page will be maintained with the original document(s) in our office. 11 Executed on August 21, 2017, at Newport Beach, California. 12 I declare under penalty of perjury under the laws of the State of California that the 13 foregoing is true and correct. 14 Hailey Williams 15 (Type or print name) 16 17 18 19 20 21 22 23 24 25 26 27 28

BREMER WHYTE BROWN & O'MEARA LLP 20320 S W BIRCH STREET SECOND FLOOR NEWPORT BCH, CA 92660 (949) 221-1000

1	Cory Spencer v. Lunada Bay Boys et al.,					
2	Case No. 2:16-cv-2129-SJO					
3	BWB&O CLIENT: Frank and Charlie Ferrara BWB&O FILE NO.: 1178.176					
4	SERVICE LIST					
5						
6	Samantha Wolff, Esq. <b>HANSON BRIDGETT</b> 425 Market Street	Tyson M. Shower, Esq. <b>HANSON BRIDGETT</b> 500 Capitol Mall	Victor Otten, Esq. OTTEN LAW, PC 3620 Pacific Coast Highway			
7	26th Floor	Suite 1500 Sacramento, CA 95814	Suite 100 Torrance, CA 90505			
8	San Francisco, CA 94105 (415) 777-3200	(916) 442-3333	(310) 378-8533 (310) 347-4225 Fax			
9	(415) 541-9366 Fax Attorneys For <b>PLAINTIFF</b>	(916) 442-2348 Fax Attorneys For <b>PLAINTIFFS</b>	Attorneys For PLAINTIFFS			
10	swolff@hansonbridgett.com kfranklin@hansonbridgett.com	tshower@hansonbridgett.com	vic@ottenlawpc.com			
11		I Datrick Caray Fog	Aaron G. Miller, Esq.			
12	Jacob Song, Esq. <b>KUTAK ROCK LLP</b> 5 Park Plaza	J. Patrick Carey, Esq.  LAW OFFICE OF  PATRICK CAREY	THE PHILIPS FIRM 800 Wilshire Boulevard			
13	Suite 1500	1230 Rosecrans Avenue	Suite 1550			
14	Irvine, CA 92614 (949) 417-0999 (949) 417-5639	Suite 270 Manhattan Beach, CA 90266 (310) 526-2237	Los Angeles, CA 90017 (213) 244-9913 (213) 244-9915 Fax			
15	Attorney For CITY OF PALOS VERDES ESTATES	(310) 356-3671 Fax Attorney For <b>ALAN</b>	Attorneys For ANGELO FERRARA			
16	and JEFF KEPLEY, in his representative capacity,	JOHNSTON individual membeer of LUNADA BAY				
17		BOYS aka JALIAN JOHNSTON	amiller@thephillipsfirm.com			
18	City of Palos Verdes Estates.	pat@patcareylaw.com				
19	iacob.song@kutakrock.com Mark Fields, Esq.	Peter R. Haven, Esq.	Dana Alden Fox, Esq.			
20		HAVEN LAW 1230 Rosecrans Avenue	LEWIS BRISBOIS BISGAARD & SMITH, LLP			
21	333 So. Hope Street Suite 3500	Suite 300 Manhattan Beach, CA 90266	633 W. 5 <sup>th</sup> Street Site 4000			
22	Los Angeles, CA 90071 (213) 617-5225	(310) 272-5353 (213) 477-2137 Fax	Los Angeles, CA 90071 (213) 580-3858			
23	(213) 629-2420 Fax	Attorneys For MICHAEL RAY PAPAYANS	(213) 250-7900 Fax Attorneys For <b>SANG LEE</b>			
24	Attorney For ANGELO FERRARA					
25	an individual member of LUNADA BAY BOYS and	peter@havenlaw.com	Dana.Fox@lewisbrisbois.com			
26	N.F. an individual member of LUNADA BAY BOYS					
27	fields@markfieldslaw.com					
28						